



Former Secret Service Agent
Presidential Protection, The White House

**GLOBAL CUSTOMIZED
PRIVATE SECURITY &
INVESTIGATIVE SOLUTIONS**

(888) 831-0809
info@Lasorsa.com
www.Lasorsa.com



Capability Statement - Corporate Profile

LaSorsa & Associates is a national and international firm, one of only a few who provide such services while maintaining the highest standard of care in performing our obligations to our clients. Our goal is to provide specialized security and investigative services to the public, corporations and to local, state and federal organizations. Our specialties are providing protective services for executive and employee travel, risk assessment and threat analysis services, travel and logistical management services, emergency coordination and crisis management, technical surveillance countermeasures, asset protection, investigations, security consulting services and the full spectrum of training for the above service categories. Whether long or short term, our capability to staff our clients' needs are accomplished in an efficient and cost effective manner.

LaSorsa & Associates differentiates from other security companies by the experience and dedication of the people providing the services. LaSorsa & Associates' employees and contractors have successful careers with experience in relevant private sector, law enforcement or military backgrounds which provides not only tremendous experiential knowledge but also ensures the discipline needed to provide exceptional service. We possess extensive national and international experience in both corporate and government settings and have participated in some of the most notable global events of the past several years. All employees and contractors have passed a comprehensive background check to include criminal and financial screening as well as submit to on-going drug screening.

LaSorsa & Associates is a North Carolina Limited Liability Company and has been in operation and providing security solutions since 1999. LaSorsa & Associates provides and holds licenses for the full spectrum of private investigations and security services.

Contact & Registry Information:

Joseph LaSorsa, CPP® / Director

DUNNS #: 100280366

NAICS: 541690, 561611, 561612, 561613, 611430, 611519, 611692, 928110

CAGE #: 7K8S6

EIN: 36-44-92878

NC PPSB License #: PI-4503

FL DOL License: A-1600261

VA DCJS #RE-1025931

Accept Credit Cards

Purchase Cards: YES

Corporate accounts / Billing: YES



Joseph A. LaSorsa, CPP® is a Security Expert, Practitioner, Consultant and Strategist providing Expert Witness testimony and consultation services concerning premises liability as it relates to negligent security or security negligence, crime foreseeability, third party criminal acts, Security Standards of Care, Security Operations to include, Security Staffing and Training, Security Systems Integration and Countermeasures, Security Assessments and Analysis; Counterfeit U.S. Currency and Investigations and Investigative Processes. Other investigative and consultative services include: Computer Forensics; Executive Protection and Security Consulting Training Courses; Asset and Executive Protection services; Corporate Security, Loss Prevention, Safe Rooms/Security Systems and Workplace/School Violence Intervention and Consulting; Anti-wiretapping Services & Countermeasures; Event and Tour Security; Confidential Investigations: Due Diligence, Asset Searches, Insurance Claims, Patent Infringement, Product Tampering and Diversion, Missing Persons, Mate screenings, Personal and Business Profiles; Undercover Operations; Suspect Interviews; Surveillances; Threat and Security Vulnerability Assessments; and Crisis/Disaster and Business Continuity Management plans. These services are provided nationally and internationally to law firms, commercial property management firms, retail establishments, corporations and security companies. Mr. LaSorsa has over thirty years of experience in the Criminal Investigations, Executive Protection and the Security Field, which includes a twenty-year Federal Law Enforcement career as a Senior Special Agent with the United States Secret Service. During his Secret Service career, he was:

- a member of the Director's Total Quality Management Team (1990-91);
- a member of the Access Devices Fraud pilot program development team (1987);
- assigned to the White House Presidential Protection Detail (President Reagan 1984-86)

Joseph M. LaSorsa, CPP® is a board certified security professional (CPP®) and currently a senior partner managing and conducting Protective Operations Training Courses, Executive Protection & Bodyguard Services, Risk Management Consultations & Seminars, Workplace Violence Prevention Seminars & Intervention Services, Security Consulting Services & Seminars, Private Investigations and Technical Surveillance Counter-Measures TSCM Bug Sweeps.

- Organized and directed over 300 international executive protection assignments as well as worldwide private investigations serving executive and high-profile clientele.
- Supported and managed Protective Operations internationally for high profile clients, executives, VIP's and private families for the past 12 years in 39 states and 4 countries.
- Provided over 150 TSCM inspections for Fortune 100-500 companies, VIP's and at-risk individuals.
- Senior Instructor/Trainer executive protection fundamentals, medical response, defensive/evasive driving, private investigations, technical surveillance countermeasures and security consulting
- Accountable for a \$250k/year advertising budget, maintaining 19 websites, blog sites and social media accounts in which total over a quarter million accessible viewers and have achieved, maintained and exceeded organization return-on investment goals.
- Effectively trained and ensured the combat readiness of a 28-man Light Armored Reconnaissance Platoon with 100% accountable of all essential gear and 100% accomplishment of defined Mission Essential Task List training requirements in support of Operation Enduring Freedom.
- Planned and coordinated training events for over 1200 Marines and 500 tactical vehicles as a Battalion Training Officer.
- Honor Roll Graduate and Class Leader of The Basic School, Infantry Officer's Course, and Light Armored Reconnaissance Leader's Course.



LASORSA
& ASSOCIATES

INFRASTRUCTURE SECURITY



CRITICAL INFRASTRUCTURE SECURITY

Protecting assets and interests through: *Quality, not quantity.*

LaSorsa and Associates brings decades of experience providing pipeline security services and construction security services to mitigate unnecessary risks that could impact successful operations

THE ENERGY INDUSTRY: PIPELINE SECURITY SERVICES

Protecting oil and gas construction projects is a critical component to the overall success of the project and company, and crucial to the country's infrastructure and economy. Our on-site security staff, vehicle check points, gate guards and perimeter patrols monitor for hazards and unsafe conditions while protecting employees and equipment to reduce the risk of operational delays, equipment theft and vandalism.

THE CONSTRUCTION INDUSTRY: CONSTRUCTION SECURITY SERVICES

We cater to the various demands of construction companies' projects and developments with a security plan that is as thorough as their business plan. Patrols, asset protection and site monitoring ensure each new development or project achieves key performance and incident avoidance goals to reduce risks, impacts, and loss of assets.



DEPLOYABLE SECURITY - HURRICANE & DISASTER RESPONSE

In addition to protection of critical assets and infrastructure we also provide services in afflicted zones; other services provided by our disaster response teams include:

- Recovery and transportation of assets.
- Rescue of client employees stranded in locations with damaged infrastructure.
- Protection of mobile assets such as power line trucks and supply convoys traveling through affected areas.
- Providing emergency communications, food, fuel, transportation, and even medical assistance.



LASORSA
& ASSOCIATES

ASSET TRACKING

Personnel & Equipment Tracking, Geo-Fencing, Position Alerts

Smart features designed to protect people and assets.

Private, and Secure Location Tracking for Personnel:

Password enabled, encrypted services syncs our personnel into a private, invite-only chat group with live GPS tracking, accurate to 10 feet, giving everyone a view of each other's recent and real-time whereabouts.

Smart Notifications:

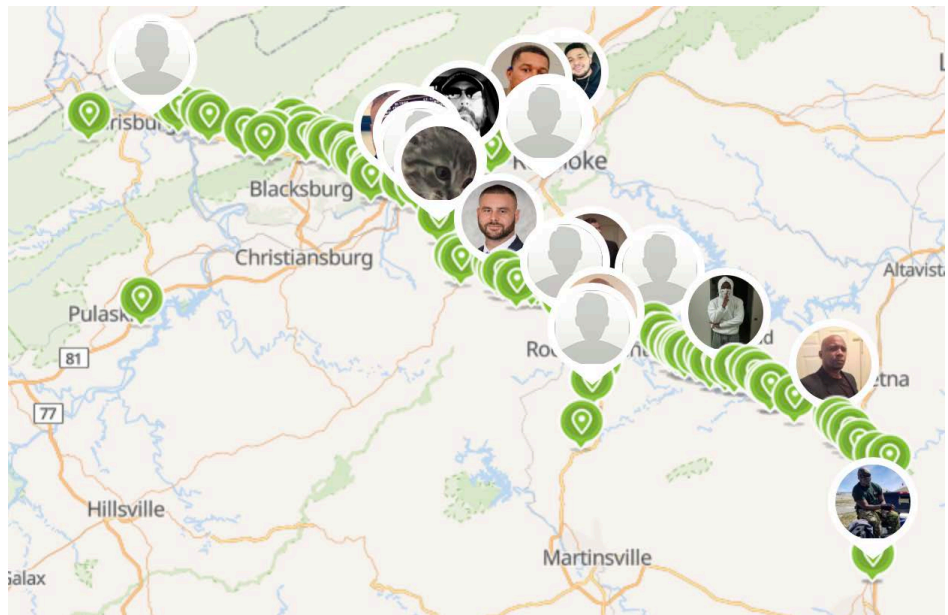
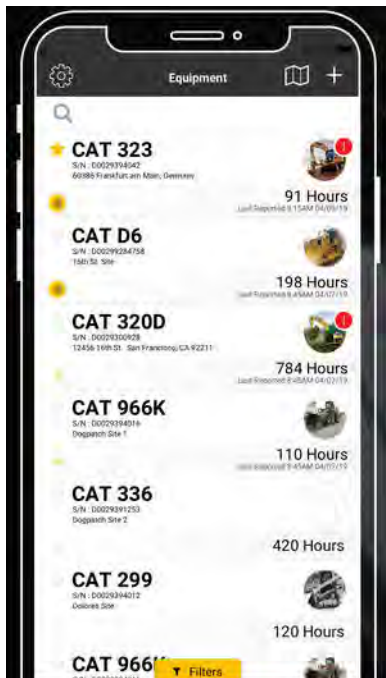
Our system notifies on command, and also when our team members arrive and depart from our pre-defined locations and areas, achieving automatic awareness. We even receive alerts if anyone's mobile device is running low on battery so we can switch to an alternate method.

Syncing the Office with the Field:

With our tracking system available on mobile devices as well as interfaces available for desktop/laptop computers, our back office is seamlessly integrated into our sphere of awareness.

Asset Awareness:

Utilizing the industry's first mobile app designed to track equipment telematics data, helping to react faster to fault codes, maximize uptime, and monitor machine location and health.





Connectivity as an enabler.

Incorporating technology in order to connect people and assets.

Multi-Media and Document Sharing Made Easy:

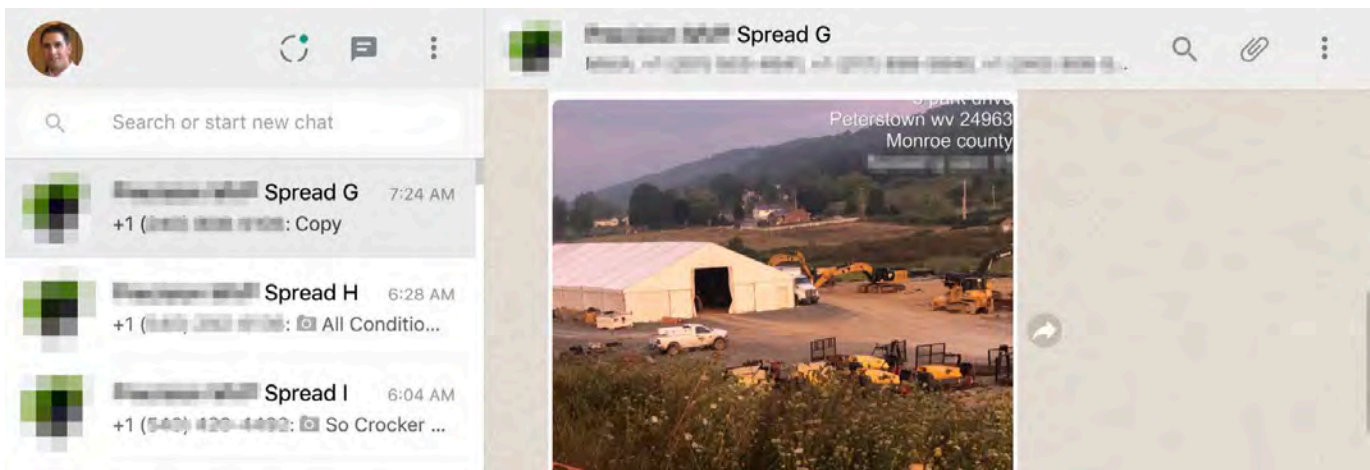
Our multi-media capable messaging system allows for not only text, but geo-tagged messages which can include photos, videos and even documents, spreadsheets, slide-shows and more up to 100MB, without the hassle of email or file sharing apps, to groups of up to 256.

Secure, Encrypted, Private:

Utilizing end-to-end encryption our messages and calls are secured so only the people we're communicating with can read or listen to them, and nobody else, not even those who maintain the server.

Voice Capable, Multi-Platform:

With text messaging systems, the biggest limitation is a voice enabled communication which can make all of the difference in an emergency. On the mobile app or on the web interface with a desktop or laptop computer, we can seamlessly sync all of our chat groups and connect our back office direct to the field.



What sets us apart?: *Quality Staff*

- Experienced and competent personnel.
- Tailored to the requests of the client and task.
- Quickly deployed and sustainable scalable solutions
- Focus on proactive risk mitigation utilizing cutting-edge technology .



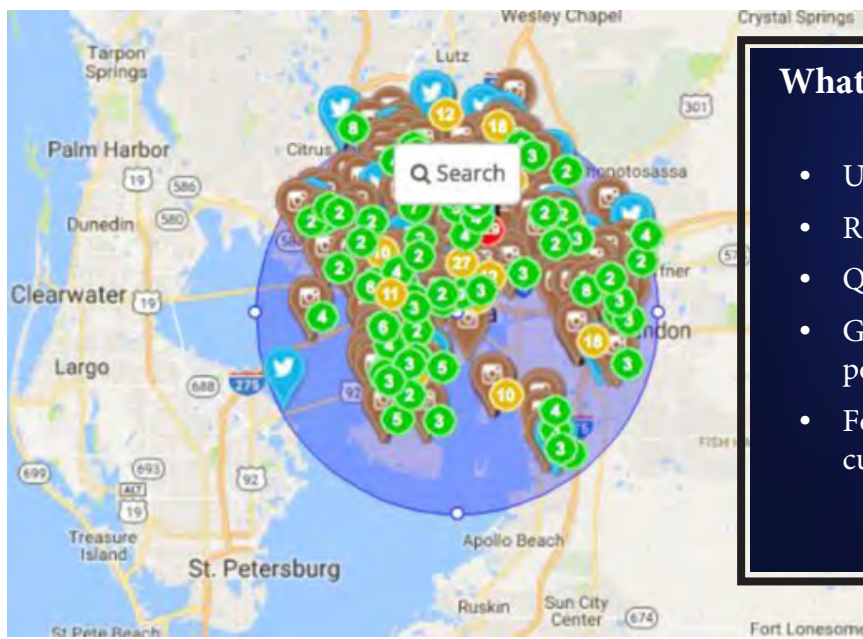
Enterprise-Level Social Media Investigations & Protective Intelligence

Intelligence-Based Protective Services: Proactive, not reactive.

Leveraging location-based Social Media Intelligence (SOSINT) for preventive investigations and protective services using, Open Source Intelligence (OSINT) monitoring is now used as a global tool for threat detection, risk management, and protection of assets. Business professionals face a complex set of challenges related to financial security, product data protection, identity theft, building security, and travel/situational awareness; all of which can be affected by cyber-attacks and Online communication.

Tailored alerts can be sent directly to any mobile device, informing security teams of threatening posts published in relation to you, your facility, or organization.

- Alerts & Live Monitoring to correlate keywords and locations
- Location-based queries to pull in posts from areas of interest
- Monitor Principals or Subjects on multiple social media accounts
- Search an individual's social history, connections and for other profiles
- Generate reports, heat maps and graphs to visualize data over time
- People Searches, Deep Web & Covert Web Searches
- All accomplished globally in 18 major world languages



What sets us apart?: *Tailored Intelligence*

- User-defined queries and reports.
- Rapidly assemble and filter information.
- Quickly identify, and locate emerging threats.
- Gather and utilize actionable data to mitigate potential incidents in real-time.
- Focusing on proactive risk mitigation utilizing cutting-edge technology.