

LASORSA & ASSOCIATES

Former Secret Service Agent Presidential Protection, The White House

GLOBAL CUSTOMIZED PRIVATE SECURITY & INVESTIGATIVE SOLUTIONS

(888) 831-0809 info@Lasorsa.com www.Lasorsa.com



INVESTIGATIVE SERVICES

Results You Can Count On

LaSorsa & Associates provides you the results other investigative agencies cannot offer. Whether it's our cutting edge technology, highly experienced and professional investigators, or our extreme quality control measures, it all boils down to results. Our investigative results simply blow the competition away.

Investigative Services:

- Surveillance
- AOE/COE
- Statements
- Facility canvasses (hospital, pharmacy, clinic)
- Activity checks
- Scene canvasses
- Accident reconstruction

- Pre-surveillance investigations
- Internet research
- Social media research
- Employment checks
- Background reports
- Due diligence reports
- Litigation Support & Intelligence
- Asset Searches



- Industry leading 80% surveillance hit ratio
- We lose fewer claimants, burn less cases, and correctly identify and locate more claimants than our competition
- Our investigators average 8 years of experience
- Emphasis on cutting-edge technology
- Continuing education requirements for all staff
- Review of every investigative report



SURVEILLANCE

Results You Can Count On

Nothing in the anti-fraud arsenal can combat a potential fraudulent claim like surveillance. Effective surveillance can help mitigate the exposure on even the toughest claims, and this is where LaSorsa & Associates stands above the rest.

Combine a verifiable 80% + video hit percentage with high definition cameras, the industry's best investigators and the results will earn your trust and keep your business.

Included with all 24hr+ surveillance cases, Social Media Investigation includes:

- Background check
- Criminal check
- Social networking investigation

What Sets Us Apart?

Our Preliminary Investigations Team conducts a pre-investigative work-up of a file. Before surveillance is conducted this information is provided to the investigator to fully equip our field team with the knowledge needed to conduct an effective and successful surveillance assignment.





STATEMENTS

Experience Like No Other

A professionally conducted statement can be a priceless tool in determining the compensability and subrogation potential of a claim. Our highly experienced investigators have conducted thousands of interviews related to all lines of insurance claims. They are expertly trained in verbal and non-verbal communication and ask the important follow up questions that provide our clients with all of the important facts.

- Fully dedicated investigators whose sole function is to conduct statements
- Unlike other companies, we understand that there is a clear difference in skill sets between surveillance and statement investigators and that a "one size fits all" approach is not the most effective method for statements
- Stringent continuing education requirements for investigators





MEDICAL CANVASS

Why Conduct a Medical Canvass?

A properly conducted medical canvass is an invaluable and cost effective tool in determining past medical history and pre-existing conditions. We offer a fast, accurate, and cost-effective way to help ensure a claim is evaluated properly. Unlike other medical canvass companies, we offer a comprehensive search that can be tailored to each subject.

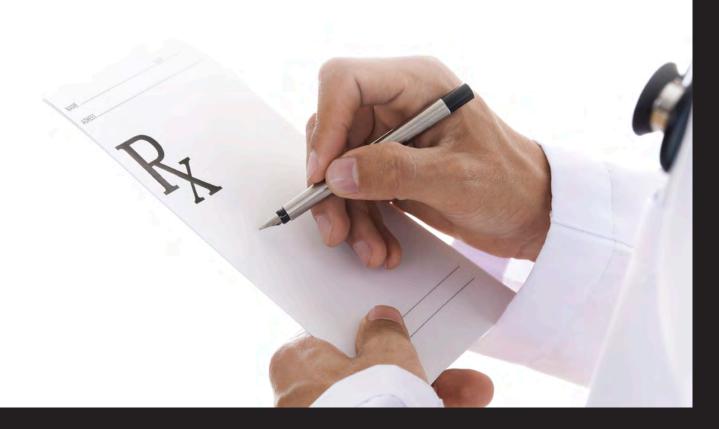
Medical Facilities:

- Hospitals
- Pharmacies
- Walk-in Clinics

Optional Facilities:

- Diagnostic
- Imaging
- Orthopedic
- Labs
- Gyms

- 90% + hit ratio
- More information, such as prescription types, treatment plans, and future appointments





SUBROGATION SERVICES

A Proactive Approach

Subrogation recovery starts the moment a claim occurs when an adverse party has impacted the outcome of an insurance claim. We work closely with our insured, employer, injured worker and claims staff to ensure we have all relevant information for a potential recovery. After gathering all pertinent information, the at fault party or parties are identified and placed on notice.

Subrogation is a part of our service model and plays an active role by working simultaneously with Claims, Loss Control, SIU and Fraud. Subrogation better focuses all departments by identifying possible recoveries at the onset of a claim.

Subrogation Services:

- We review every incoming claim for subrogation potential
- Integrated evaluation and direction between SIU and Claims
- Lien letters are sent on all subrogation claims
- Pursuit of all open and closed claims
- Aggressive pursuit of all avenues of subrogation to ensure maximum results



- Front line communication with our Claims Department to begin review, determination, and pursuit of recoveries
- Swiftness of interaction between subrogation, claims, loss control, and SIU
- Proactive subrogation protocols
- High risk catastrophic claim triage protocols resulting in a higher recovery
- Experienced claims professionals with multi-jurisdictional knowledge



BACKGROUND CHECKS

A Wholistic Approach

We offer all types of background checks, including criminal background checks, to businesses and individuals. With a combination of at-the-source record searches and the industry's most comprehensive criminal conviction and personal information databases including county court records, state repositories, departments of corrections, administrative office of courts, state sex and violent offender registries, government exclusion and terrorist watch lists, and more. You can be confident that the information you receive is comprehensive, accurate and timely.

Background Reports include:

- Name, Birth Date, SSN verification, Current Address & Address History
- Driver's License Info, Phone Numbers & Email Addresses
- Criminal History, Accidents & Traffic Crimes
- Civil Court Records, Bankruptcies, Liens & Judgments
- Properties Owned/Rented, Evictions, Foreclosures & Assessments
- UCC Filings, Professional Affiliations & Licenses
- Relatives & Associates Contact Information





DUE DILIGENCE

Corporate Intelligence

A due diligence investigation can uncover details of a company's management, finances, performance, mission, history, suppliers, clients, industry and many other details that may affect how a company does business and ensures that liabilities are not hidden. We can conduct forensic accounting investigations, background checks, surveillance, mystery shopping, asset searches, and other business investigation methods to find out what is happening at a location to give you the most complete picture of the company. We can also review public records and speak with clients or customers to uncover the legitimacy and potential of a company.

Due Diligence Reports include:

- Corporate registry & filing records
- Criminal records queries
- Civil court record queries
- Intellectual property, assets and facilities
- Individual profiles on corporate officers
- Liabilities and equity
- Media searches

- Attention to detail on what matters.
- Experienced investigators.
- Return on investment.
- International capabilties.





LOSS CONTROL SERVICES

Rapid Response

Our Loss Control Department offers a wide variety of loss protection and specialized safety programs to our clients. Our proactive approach helps to improve insurance loss ratios while providing the latest information to enhance existing work place safety programs. Specific workplace exposures are addressed one by one with safety, claims management, medical management, fraud prevention, fraud mitigation, and subrogation.

Loss Control plays a vital role in the service model. We fully integrate the post-accident scene after an accident occurs. We work hand in hand with SIU to provide loss control expertise while a claim is being investigated. This formula has been proven to impact the effectiveness of investigations and loss control.

Loss Control Services:

- On site hazard assessment to determine incident-producing exposures with practical recommendations to improve workplace safety
- Loss analysis to highlight trends and set service priorities
- Onsite safety training
- Establish a loss control service plan, as well as review and evaluate current safety plans, to prioritize and address loss producing procedures





TECHNICAL SURVEILLANCE

Confidential, Professional and Dependable

In today's world despite the laws designed to protect from this type of invasion, almost anyone can easily and cheaply acquire surveillance devices or bugs that can be used to invade your privacy and intercept valuable information. Our dependable, discreet and highly professional Technical Surveillance Countermeasures (TSCM) or bug sweeps can help individuals and businesses protect their privacy and confidential information.



Given the complexity of today's threats, it is essential to use highly trained, qualified technicians. We utilize state-of-the-art devices to perform frequency spectrum analysis and other technical searches. These search techniques cover the entire usable frequency spectrum and can even find bugs that are inactive or turned off. In addition, the area will be physically inspected thoroughly to detect covert devices. Our technicians are some of the most highly trained specialists in the world, most with former federal agency training and experience.

